

PENN ESTATES REAL ESTATE UPDATE

Information gathered from the Pocono Mountains Association of REALTORS' Multiple Listing Service on September 10, 2007.

	<u>Active Listings</u>	<u>Pending Sales*</u>	<u>YTD Sales</u>
Total	104	6	52
Lowest List Price	\$129,500	\$110,000	\$129,900
Highest List Price	\$445,900	\$245,500	\$387,500
Average List Price	\$240,284	\$166,683	\$205,287
Average Square Feet	2,090	1,513	1,928
Average Price/Square Foot	\$120.19	\$109.99	\$111.18
Average Days/Market	105	91	105

*Pending Sale information reflects only list prices as sold information is not available until the sale is final. YTD Sales are sales that closed since 1/1/07. Average Sale Price of these sales is \$205,287, which is 98.00% of the Average List Price. The Average Price/Square Foot indicated for these closed sales is based on the sale prices.

Compared to same time period last year:

	<u>2006</u>	<u>2007</u>	<u>% Difference</u>
# Sales	84	52	-38.0%
Average Sold \$\$	\$197,647	\$205,287	+4.0%
Average DOM	91	105	+15.0%

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